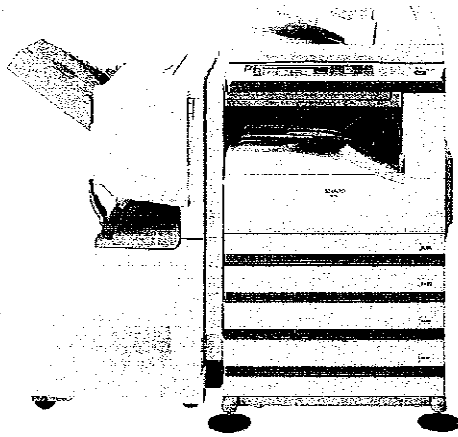


Indiana Chapter of Delta Upsilon Fraternity Corporation Board Meeting  
Tuesday, November 18, 2008, 7:00 p.m.  
Conference Room

**PRINTER PROPOSAL**

- I. What
    - a. On behalf of the Chapter I am requesting a new Sharp all-in-one copier/scanner/printer from Jim Gordon Inc. to replace the two existing printers in the computer room.
  
  - II. Why
    - a. Centralized printer facilities w/identification (for quota management) that allows users to copy documents, scan to email, and print from anywhere in the house.
      - i. Pros
        - 1. Additional Functionality
          - a. Print
          - b. Copy
          - c. Scan
          - d. Quota Management
          - e. Large Paper Tray
        - 2. Saves Space
          - a. By replacing existing two printers with one.
      - ii. Cons
        - 1. Cost
    - b. If we get a new printer what to do with the old printer?
      - i. We own them so are faced with the following options.
        - 1. Trade-in (Approx. \$600/printer)
          - a. Retail (\$2700)
        - 2. Sell
          - a. Auction, Ebay, etc.
        - 3. Repurpose
- 
- III. Costs
  - a. Approx. w/Trade-in **\$3,807** (3488+133+458+328-600)
  - b. See attached proposal (on reverse side).
- 
- IV. Timeframe
  - a. Can be completed either over winter break or over the summer.
- 
- V. Questions?



**SHARP AR-M257 DIGITAL BLACK / WHITE COPIER**

**STANDARD FEATURES:**

- 25 COPIES PER MINUTE
- 40 SHEET RADF
- 2/500 SHEET PAPER TRAYS
- 100 SHEET BYPASS TRAY
- 32 MB MEMORY
- ELECTRONIC SORTING
- TRAYLESS DUPLEXING
- REDUCTION & ENLARGEMENT
- Jblq SPEED ENHANCED PC PRINTING

PART #	DESCRIPTION	SUGGESTED	PRICE WITH	36 MONTH	48 MONTH	60 MONTH
		RETAIL	TRADE IN	\$1 OUT	\$1 OUT	\$1 OUT
AR-M257	SHARP DIGITAL COPIER	\$ 5,650.00	\$ 3,488.00	\$ 130.80	\$ 103.94	\$ 88.60
AR237ABH	DELUXE STAND WITH DOOR	\$ 240.00	\$ 133.00	\$ 4.99	\$ 3.96	\$ 3.38
AR-P27	NETWORK PRINT CONTROLLER	\$ 1,195.00	\$ 458.00	\$ 17.18	\$ 13.65	\$ 11.63
MX-NSX1	NETWORK SCANNING	\$ 1,095.00	\$ 328.00	\$ 12.30	\$ 9.77	\$ 8.33
				\$ -	\$ -	\$ -
AR-FX7	FAX EXPANSION KIT	\$ 1,195.00	\$ 546.00	\$ 20.48	\$ 16.27	\$ 13.87
		\$ 9,375.00	\$ 4,953.00	\$ 185.74	\$ 147.60	\$ 125.81

PLEASE NOTE MAINTENANCE AGREEMENTS ARE NOT INCLUDED IN THE LEASE PAYMENT.

PRICE DOES NOT INCLUDE APPLICABLE SALES TAX  
 PRICES ARE SUBJECT TO CHANGE WITHOUT NOTICE.  
 PLEASE REFER TO BROCHURE FOR ADDITIONAL INFORMATION ON SPECIFICATIONS



**Jim Gordon, Inc.**  
 Lucy Birch, Sales Rep  
 800 S. College Avenue  
 Bloomington, IN 47401  
 812-332-5797 x105

**SHARP**  
 ..... be sharp